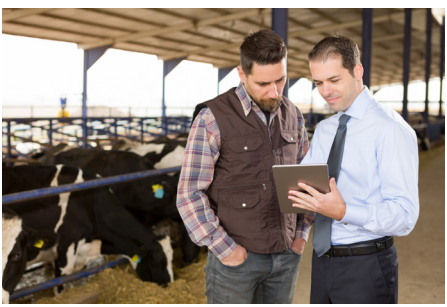


# Managing Your Business in a Time of Change

Wednesday 27<sup>th</sup> February 2019

Frogmary Green Farm, West Street, South Petherton, TA13 5DJ

Registration from 7.00pm for a 7.30pm start  
Approximately 1 hour presentation followed by supper



**R.S.V.P by Wednesday 20<sup>th</sup> February 2019**

**E:** [Georgia.manning@evolutionabs.co.uk](mailto:Georgia.manning@evolutionabs.co.uk)

**T:** 01823 462908

Evolution ABS, Oake House, West Buckland, Wellington, TA21 9LR



Increasingly, businesses are facing challenges, due to uncertainties created by:

- Brexit
- Price volatility
- Increase in globalisation
- Increased volatility in times of uncertainty

The aim of the evening is to help strengthen existing business by identifying likely threats and to highlight opportunities that businesses can take advantage of in order to succeed.

Professionals from four businesses will give a practical insight into approaching change and managing your business in a time of uncertainty.

The presentation will be chaired by Richard Haste of Berensens Solicitors.

### **Margaret Scarrott & Kate Bell - Evolution ABS**

- Building a robust business
- Succession and business protection

### **Suzanne Besant - Berensens Solicitors**

- Prenuptial and postnuptial agreements
- Impact on the farm

### **Rachael Kennett - Berensens Solicitors**

- Partnership agreements
- Impact on the farm

### **David Fowler - Lloyds Bank**

- Business risk with Brexit
- Structuring loans and fixing rates
- Building a relationship with your bank

### **Lily Hiscock - Andersons Midlands**

- Managing your business
- Business mentor
- Motivating people at a time of unease.

The presentation will finish with an opportunity for questions followed by a sausage and mash supper; please provide any dietary requirements when you reply.

# Speakers

## Margaret Scarrott - Evolution ABS

Margaret qualified as a Chartered Certified Accountant in 1986 and became a fellow of the Association in 1991. She has been advising clients at partner level since 1991 and spends much of her time helping clients look at strategic business and tax planning for family-owned businesses. Margaret set up Evolution ABS in 2009 specialising in land based industries, agriculture, property and leisure businesses throughout the South West.



## Kate Bell - Evolution ABS

Kate joined the team at Evolution ABS in April 2016 and in May 2018 was promoted to director. Kate specialises in agricultural and land based businesses and has a passion for helping families understand their businesses. Kate enjoys working with business owners to drive to meet both personal and business aims for farmers and land owners.



## Suzanne Besant - Berensens Solicitors

Suzanne is a solicitor and partner at Berensens with many years' experience as a family lawyer. Suzanne provides advice on divorce, financial settlements and child arrangements on relationship breakdown whether cohabitation, marriage, or civil partnership. She provides a personal approach to each client, providing them with practical, as well as legal advice to guide them through the issues arising when a relationship breaks up.



### Reply Slip

Name .....

Telephone .....

Email Address .....

Number of spaces .....

Questions to be addressed on the evening .....

Dietary Requirements .....

## Speakers

### Rachael Kennett - Berensens Solicitors

Rachael is an Associate Legal Executive with Berensens with many years' experience as a real estate lawyer. As Rachael's interests lie in Agriculture she has recently begun working within the agricultural team headed up by Carinna Parsons who was awarded the sought after Fellowship of the Agricultural Law Association in 2011. Rachael grew up on a farm so understands the issues and challenges our rural clients face and enables her to deliver high quality practical advice with a common sense approach.



### David Fowler - Lloyds Bank

David is a highly experienced Relationship Director managing a portfolio of large scale and complex farming businesses mostly in Somerset and Devon. He originally qualified as a Chartered Surveyor and Agricultural Valuer before joining the AMC as Regional Agricultural Manager for the South West. He has been lending money to agricultural businesses in the West Country for over 35 years and has a wealth of knowledge and experience in this area.



### Lily Hiscock - Andersons Midlands

Lily works throughout central and southern England, providing independent business advice to a range of farmers and rural businesses. Coming from a family farming business in Dorset, she has practical knowledge of both conventional and organic dairy farming. Her areas of expertise include preparation of business plans, rent tenders, assistance with a variety of grant applications and strategic business planning.



ANDERSONS *Midlands*

BERENSENS  
SOLICITORS



LLOYDS BANK



EVOLUTION

A | B | S

Please send reply slip to Evolution ABS, Oake House, West Buckland,  
Wellington, TA21 9LR

or

email [Georgia.Manning@evolutionabs.co.uk](mailto:Georgia.Manning@evolutionabs.co.uk)